



Genesee Intermediate School District Cost Saving Partnerships and Collaborations

The purpose of this document is to provide a comprehensive listing of the numerous ways in which GISD works with its local districts and community partners to share resources, leverage greater efficiencies, and partner in new and creative ways that result in quality educational services and programs for students in Genesee County and surrounding regions.

Contracted Shared Services:

This section lists the services that GISD provides in a direct contractual relationship with participating districts and organizations. These shared services leverage existing expertise and infrastructure in order to provide tailored support that is more efficient and minimizes duplication.

1. English as a Second or Other Language (ESOL) Programming
 - a. Title III money is allocated and collaboratively utilized among constituent districts based on English language learner student populations.
 - b. Constituent districts and public school academies participate in alternative language services that provide direct instructional support; materials for English language learners; coordination of compliance requirements; parent communication and services; and professional development for teachers and administrators.

Atherton	Fenton	Mott Middle College	Mt. Morris
Beecher	Genesee Early College	Int'l Academy of Flint	Richfield Academy
Bendle	Flushing	Kearsley	Swartz Creek
Bentley	Genesee	Lake Fenton	Westwood Heights
Carman-Ainsworth	Goodrich	LakeVille	Woodland Park Academy
Clio	Grand Blanc	Linden	
Davison	Grand Blanc Academy	Montrose	

2. Genesee Career Institute (GCI) Transportation Consortium
 - a. First implemented for twelve (12) constituent districts in 2004-05, saving over \$232,000.
 - b. The GCI Transportation Consortium provides service to 1,400 students annually.
 - c. GISD has purchased all 28 GCI buses since the onset of the program at a total cost of \$1.88 million, without cost to the constituent districts.
 - d. Since it was founded, the GCI Transportation Consortium has saved constituent school districts over \$15.8 million.
 - e. Currently, there are twenty (20) participating districts.

Atherton	Clio	Genesee	Linden
Beecher	Davison	Goodrich	Montrose
Bendle	Fenton	Grand Blanc	Mt. Morris
Bentley	Flint	Kearsley	Swartz Creek
Carman-Ainsworth	Flushing	Lake Fenton	Westwood Heights

3. Shared Business Services – Now working with thirteen (13) constituent districts, two (2) districts in neighboring counties, one (1) public school academy, and two (2) nonprofits to provide a customized menu of financial and business management services.

Atherton	Genesee	Lake Fenton	Westwood Heights
Beecher	Gen. Ed. Consult.Svs.	LakeVille	Woodland Park Academy
Bendle	Goodrich	MI State Ed. Network	Yale
Bentley	Howell	Montrose	
Fenton	Kearsley	Mt. Morris	

4. Shared Custodial Services – Now working with one (1) constituent district to provide shared-time custodial support.
 - Carman-Ainsworth

5. Shared Education and Learning Services – Provides shared education and learning consulting services to Lapeer ISD.

6. Shared Human Resources Services – Now working with constituent districts and public school academies to provide support services such as prospective employee proficiency testing, comprehensive human resources, criminal record checks, and COBRA benefits coordination.

7. Shared Services with Municipalities and Nonprofits – GISD provides practical and economical business, technology, and operational solutions that help build efficiencies for local units of government and nonprofit organizations. By expanding existing collaborations, consortia, partnerships, and economies of scale, GISD has instituted various shared and collaborative service programs and partnerships with the following twelve (12) entities:

City of Flint	Flint Cultural Center	Genesee County 911	MI State Ed. Network
Davison Township	Flint Public Library	Genesee Co. Adm. Bldgs.	Mundy Township
Fenton Township	Flushing Township	Gen. Ed. Consultant Svs.	Northwood Univ.

8. Shared Special Education Services

a. Now working with six (6) constituent districts to provide social worker services.

Clio	Lake Fenton	Montrose	Westwood Heights
Davison	LakeVille		

9. Shared Technical Services

a. Now working with seventeen (17) constituent districts, one (1) public school academy, and one (1) state school to provide customized technical support and maintenance of district and building infrastructure.

b. During the 2013-2014 school year we began providing shared Voice Over Internet Protocol (VoIP) telephone service.

c. It is estimated that participating districts each save up to \$200,000 per year.

Atherton	Davison	Kearsley	Montrose
Beecher	Fenton	Lake Fenton	Mt. Morris
Bendle	Flint	LakeVille	Westwood Heights
Bentley	Flushing	Linden	Woodland Park Academy
Carman-Ainsworth	Goodrich	<i>MI School for the Deaf</i>	

10. Shared Data Services

a. Started in 2014-2015 to support constituent districts with information systems and required data reporting.

Atherton	Carman-Ainsworth	Montrose	Mt. Morris
Bentley	Kearsley		

11. Instructional Technology Shared Services

a. Started in 2014-2015 to support a constituent district by working with local district teachers to integrate technology into classroom instruction.

Montrose	Mt. Morris
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12. Special Education Transportation Consortium

a. Started 17 years ago. All 21 constituent districts are members.

b. Provides transportation for 1,500 special needs students attending GISD special education programs.

c. Through last year the consortium saved constituent school districts nearly \$85 million since the program was implemented in 1997-98.

d. GISD has purchased 157 buses since the onset of the program at a total of over \$12.3 million, without cost to the constituent districts.

Shared Investments:

This section lists the personnel, services, infrastructure, and collaborative ventures that are made possible through the shared financial commitments of GISD and each of the participating partners. Participants benefit from sharing costs with each other and by receiving high quality support that would be cost-prohibitive to deliver on an individual basis.

1. Attendance Intervention
 - a. A full-time Attendance Liaison Officer has served the region since 2005 through a cost sharing partnership in which GISD covers half of the cost and the remaining half is shared among all 21 constituent districts.
 - b. This has resulted in a decrease in chronic absences for elementary students.
2. Career Technical Education
 - a. Responsible for oversight and operation of the Genesee Career Institute that serves students in all 21 constituent districts.
 - b. Approximately \$8.6 million generated from the countywide CTE millage was provided for the 2015-16 school year to operate the Center.
 - c. Genesee Career Institute provides 29 CTE programs serving 1,288 students.
3. Energy Management Consortium
 - a. A partnership with energy consultant Cenergistic began so that smaller school districts could implement the program to save on energy consumption.
 - b. Since inception, participating districts have saved a combined total of over \$4.3 million.
 - c. The program is currently being implemented within eight (8) participating districts.

Atherton	Bendle	Genesee	Lake Fenton
Beecher	Bentley	Genesee ISD	Westwood Heights
4. Fingerprinting Costs
 - a. Fingerprint technicians provide fingerprinting services to all 21 constituent districts.
 - b. During the last 10 years, 36,109 prints were submitted for review.
5. GenNET
 - a. First fiber constructed in 1996-97. Currently, there are 435 miles of fiber connecting 223 buildings in Genesee County that provide voice, video, and data services.
 - b. Services include over 2,000 online (web-based) high school and middle school courses offered statewide. For the 2015-2016 school year, over 15,000 student enrollments were processed from Michigan school districts. General education, honors, advanced placement, and credit completion courses are currently available. The average web-based course costs \$250.
 - c. A full range of distance-learning courses are offered daily via interactive television to high school, middle school, and elementary school students. Courses include foreign languages, advanced placement, and college-level courses at a cost of \$450 per student, per semester.
 - d. A connection between GenNET and FANET (the telecommunications network for area institutions of higher education) makes it possible to offer college-level courses available from Baker College, Kettering University, University of Michigan-Flint, and Mott Community College to high school students in their home districts utilizing the instructional television system (ITV).
 - e. Forty-five (45) intermediate school districts, 382 local education agencies, and ten (10) public school academies across the state of Michigan have signed on to partner with GenNET and take advantage of the Seat Time Waiver authorized by the State Superintendent of Public Instruction. This allows partner districts to utilize the vast instructional online classes available through GenNET. Last year, the portal was expanded

to serve schools outside of Michigan. This year, a K-5 Seat Time Waiver for Genesee County and other contiguous counties continue to be hosted.

6. Leadership Training-Leadership in Action

The 21 constituent districts of Genesee County and GISD joined together to provide high quality leadership training for all practicing administrators and other leadership personnel. 220 administrators are involved. The coordinated training reduces replication and duplication among the districts and sharing the costs allows for higher quality training and expertise. GISD is covering all of the costs for the program year.

7. Mid-Michigan Area Public Schools Consortium – Provides automated employee and applicant screening to all 21 constituent districts, six (6) districts in neighboring counties, two (2) public school academies, and two (2) intermediate school districts through the Applitrack online employment system.

<i>Almont</i>	<i>Dryden</i>	<i>Grand Blanc Academy</i>	Linden
Atherton	Fenton	<i>Imlay City</i>	Montrose
Beecher	Flint	<i>Intl. Academy of Flint</i>	Mt. Morris
Bendle	Flushing	Kearsley	<i>Mt. Pleasant</i>
Bentley	Genesee ISD	Lake Fenton	<i>Saginaw Township</i>
Carman-Ainsworth	Genesee	Lakeville	Swartz Creek
Clio	Goodrich	<i>Lapeer</i>	Westwood Heights
Davison	Grand Blanc	<i>Lapeer ISD</i>	

8. Safety Data Sheets (SDS) Consortium

a. The collaboration to purchase online access to SDS is a tool to assist districts with Occupational Safety Hazard Administration (OSHA) Regulations, and to manage the “Right to Know” and “Right to Understand” process.

b. There are nineteen (19) districts participating.

Atherton	Davison	Genesee ISD	Linden
Beecher	Fenton	Goodrich	Mt. Morris
Bendle	Flint	Grand Blanc	Swartz Creek
Bentley	Flushing	Kearsley	Westwood Heights
Carman-Ainsworth	Genesee	Lake Fenton	

9. Safety and Security – All 21 constituent districts participate in a School Safety Partnership that funds a law enforcement officer and saves resources through mutual planning and sharing of best practices for emergency preparedness and crisis response strategies.

10. Special Education Services

- a. Approximately 388 staff members provide services to students with disabilities, their families, and constituent districts throughout Genesee County.
- b. Constituent districts receive support services from the Special Education Services staff for students who attend local district programs. Consultants for emotional impairment, autism spectrum disorder, physical impairment, hearing impairment, visual impairment, and behavior are available to all constituent districts. Physical and occupational therapists also provide services to constituent district students. School social work services are purchased by constituent districts that do not employ their own staff. Approximately 2,500 students with disabilities receive services from these staff members based out of GISD’s Davis Education Center.
- c. Center-Based Programs provide classroom programs for students with early childhood developmental delay, cognitive impairments, multiple impairments, and autism spectrum disorder. GISD serves over 600 children and families through Early On intervention services. GISD also provides Day Treatment classrooms for students with severe

emotional impairments. Support services such as physical, occupational, and speech therapy are also a part of center programs. GISD center-based programs provides classroom instruction to 1,016 students.

Day Treatment – 24	EKLC – 485	Transition Center – 109
ECPS – 179	MCIC – 219	

- d. There are 22 Project CHOICE (Children’s Options for Integration into Community Environments) classrooms countywide which offer an alternative classroom setting in constituent school districts for students from center programs.

Atherton – 1	Flushing – 1	Grand Blanc – 5	Lake Fenton – 1
Carman-Ainsworth – 5	Genesee – 2	Kearsley – 1	Swartz Creek – 1
Clio – 5			

- e. Based on cost efficiencies for these services, districts have not received *bill backs* for their special education students. Districts continue to receive additional revenue to support local programs.
- f. Medicaid and student data management services are provided by staff from Special Education Services. Through 2015, \$76.8 million has been leveraged in Medicaid reimbursement for health related services on behalf of constituent districts.

11. Substitute Staffing Consortium

- a. Participants save approximately 10-15% of the cost for substitute staffing.
- b. There are now eighteen (18) constituent districts and one (1) district in a neighboring county participating.

Atherton	Davison	Grand Blanc	Montrose
Beecher	Fenton	Kearsley	Mt. Morris
Bendle	Flushing	Lake Fenton	<i>Saginaw Township</i>
Bentley	Genesee	LakeVille	Westwood Heights
Carman-Ainsworth	Goodrich	Linden	

12. Tax Sheltered Annuity Project

- a. Was implemented to assist constituent districts in complying with the new tax rules.
- b. Eliminates the need for each district to coordinate a plan for its staff members and ensures standards and reporting requirements are met.
- c. Fourteen (14) constituent districts, six (6) districts in neighboring counties, and two (2) intermediate school districts are participating in this no-cost consortium program.

<i>Almont</i>	Clio	Genesee	LakeVille
Atherton	Davison	Genesee ISD	<i>Lapeer</i>
Beecher	<i>Dryden</i>	Goodrich	<i>Lapeer ISD</i>
Bendle	<i>Escanaba</i>	Grand Blanc	Montrose
Bentley	Flint	<i>Imlay City</i>	<i>North Branch</i>
Carman-Ainsworth	Flushing	Kearsley	

Partnerships / Leveraging Resources:

This section lists those efforts in which GISD provides leadership to facilitate and coordinate wide-ranging bids for products and services, large-scale bulk purchases, and collaborative applications for grants that benefit all of the participating members.

1. Cooperative Purchasing:

- a. Fourteen (14) constituent districts, four (4) nonpublic schools, and twenty-three (23) districts and nonpublic schools in neighboring counties participated in the cooperative Bakery Bid.

<i>Bangor Twp</i>	<i>Durand</i>	<i>Lake Fenton</i>	<i>St. John's Public</i>
<i>Bendle</i>	<i>Fenton</i>	<i>LakeVille</i>	<i>St. Peter Lutheran</i>
<i>Bentley</i>	<i>Flushing</i>	<i>Leslie Public</i>	<i>St. Pius X</i>
<i>Birch Run</i>	<i>Frankenmuth</i>	<i>Linden</i>	<i>St. Roberts</i>
<i>Bullock Creek</i>	<i>Freeland</i>	<i>Montrose</i>	<i>Stockbridge</i>
<i>Byron</i>	<i>Genesee</i>	<i>Mt. Morris</i>	<i>Swartz Creek</i>
<i>Carman-Ainsworth</i>	<i>Goodrich</i>	<i>New Lothrop</i>	<i>Westwood Heights</i>
<i>Carrollton</i>	<i>Haslett</i>	<i>Okemos</i>	<i>Williamston</i>
<i>Chesaning Union</i>	<i>Hemlock</i>	<i>Saginaw Twp.</i>	
<i>Corunna</i>	<i>Holy Family</i>	<i>St. Charles Community</i>	
<i>Dryden</i>	<i>Imlay City</i>	<i>St. John's Evangelist</i>	

- b. Fourteen (14) constituent districts, four (4) nonpublic schools, and twenty-three (23) districts and nonpublic schools in neighboring counties participated in the cooperative Dairy Bid.

<i>Bangor Twp</i>	<i>Durand</i>	<i>Lake Fenton</i>	<i>St. John's Public</i>
<i>Bendle</i>	<i>Fenton</i>	<i>LakeVille</i>	<i>St. Peter Lutheran</i>
<i>Bentley</i>	<i>Flushing</i>	<i>Leslie Public</i>	<i>St. Pius X</i>
<i>Birch Run</i>	<i>Frankenmuth</i>	<i>Linden</i>	<i>St. Roberts</i>
<i>Bullock Creek</i>	<i>Freeland</i>	<i>Montrose</i>	<i>Stockbridge</i>
<i>Byron</i>	<i>Genesee</i>	<i>Mt. Morris</i>	<i>Swartz Creek</i>
<i>Carman-Ainsworth</i>	<i>Goodrich</i>	<i>New Lothrop</i>	<i>Westwood Heights</i>
<i>Carrollton</i>	<i>Haslett</i>	<i>Okemos</i>	<i>Williamston</i>
<i>Chesaning Union</i>	<i>Hemlock</i>	<i>Saginaw Twp.</i>	
<i>Corunna</i>	<i>Holy Family</i>	<i>St. Charles Community</i>	
<i>Dryden</i>	<i>Imlay City</i>	<i>St. John's Evangelist</i>	

- c. Eighteen (18) constituent districts, one (1) nonpublic school system, one (1) public school academy, seven (7) districts in neighboring counties, and three (3) intermediate school districts are participating in the Genesee Area School Business Officials County Bid.

<i>Beecher</i>	<i>Genesee</i>	<i>LakeVille</i>	<i>Reese</i>
<i>Bentley</i>	<i>Genesee ISD</i>	<i>Lapeer</i>	<i>Swartz Creek</i>
<i>Carman-Ainsworth</i>	<i>GC Catholic Schools</i>	<i>Lapeer ISD</i>	<i>Tuscola ISD</i>
<i>Clio</i>	<i>Goodrich</i>	<i>Linden</i>	<i>Vassar</i>
<i>Davison</i>	<i>Grand Blanc</i>	<i>Millington</i>	<i>Westwood Heights</i>
<i>Dryden</i>	<i>Imlay City</i>	<i>Montrose</i>	<i>Woodland Park Academy</i>
<i>Fenton</i>	<i>Kearsley</i>	<i>Mt. Morris</i>	
<i>Flushing</i>	<i>Lake Fenton</i>	<i>Perry</i>	

- d. Genesee County and neighboring Lapeer and Shiawassee County schools save an average of \$2 million each calendar year by using REMC cooperative purchasing.
e. A Waste Management Bid was implemented to save costs for participating constituent districts.

<i>Atherton</i>	<i>Clio</i>	<i>Goodrich</i>	<i>Linden</i>
<i>Beecher</i>	<i>Davison</i>	<i>Grand Blanc</i>	<i>Mt. Morris</i>
<i>Bendle</i>	<i>Flushing</i>	<i>Kearsley</i>	<i>Swartz Creek</i>
<i>Bentley</i>	<i>Genesee</i>	<i>Lake Fenton</i>	<i>Westwood Heights</i>
<i>Carman-Ainsworth</i>	<i>Genesee ISD</i>	<i>LakeVille</i>	

2. GISD's Center for Countywide Programs (CCP) implements 20 grants that leverage over \$30 million in resources to support student achievement and community development throughout Genesee County. Services and programs include:

a. CCP offers Comprehensive School Health Services to all 21 constituent districts and thirteen (13) public school academies.

Atherton	Fenton	<i>Int'l Academy of Flint</i>	Mt. Morris
Beecher	Flint	Kearsley	<i>New Standard Academy</i>
Bendle	Flushing	Lake Fenton	<i>Northridge Academy</i>
Bentley	Genesee	LakeVille	<i>Richfield Academy</i>
<i>Burton Glen Academy</i>	<i>Genesee STEM Acad.</i>	Linden	Swartz Creek
Carman-Ainsworth	Goodrich	<i>Linden Charter Acad.</i>	<i>WAY Academy of Flint</i>
Clio	<i>Grand Blanc Academy</i>	<i>Madison Academy</i>	Westwood Heights
Davison	Grand Blanc	Montrose	<i>Woodland Park Academy</i>

b. Twenty (20) constituent districts participate in Project SKIP to a Great Start early childhood development programs.

Atherton	Clio	Genesee	Linden
Beecher	Davison	Goodrich	Montrose
Bendle	Fenton	Kearsley	Mt. Morris
Bentley	Flint	Lake Fenton	Swartz Creek
Carman-Ainsworth	Flushing	LakeVille	Westwood Heights

c. All twenty-one (21) constituent districts, sixteen (16) community-based organizations, and four (4) public school academies participate in the Great Start Readiness Program.

d. Fifteen (15) school buildings participate in the 21st Century Community Learning Centers that serve approximately 2,000 Kindergarten through twelfth-grade students.

Atherton Elementary	Genesee Haas (K-6)
Atherton MS/HS	Mt. Morris Montague Elementary
Beecher Dailey Elementary (K-4)	Mt. Morris Moore Elementary
Beecher Tucker Elementary (5-8)	Mt. Morris Middle School
Beecher HS (9-12)	Westwood Heights Elementary
South Bendle Elementary (K-2)	Westwood Heights Middle School
West Bendle Elementary (3-5)	Westwood Heights Hamady High School

e. All 21 constituent districts participate in the Improving Attendance partnership.

f. McKinney Vento support is provided for homeless students to all school districts in Lapeer and Genesee Counties including public school academies.

g. All 21 constituent districts participate in Michigan Model for Health programming.

h. All 21 constituent districts, eight (8) public school academies, one (1) intermediate school district, and one (1) district in a neighboring county participate in Physical Activity and Nutrition Education.

Atherton	Fenton	Kearsley	<i>New Standard Academy</i>
Beecher	Flint	Lake Fenton	<i>Northridge Academy</i>
Bendle	Flushing	LakeVille	Owosso
Bentley	Genesee	Linden	<i>Richfield Academy</i>
<i>Burton Glen Academy</i>	Genesee ISD	<i>Linden Charter Acad.</i>	Swartz Creek
Carman-Ainsworth	Goodrich	<i>Madison Academy</i>	Westwood Heights
Clio	<i>Grand Blanc Academy</i>	Montrose	<i>Woodland Park Academy</i>
Davison	Grand Blanc	Mt. Morris	

3. Greater Michigan Educational Consortium

a. Genesee Intermediate School District is the lead coordinating agency for a consortium of 22 intermediate school districts for the Technology Readiness Infrastructure Grant (TRIG).

b. The goals of the grant administered by the Michigan Department of Education are: to build a Statewide Educational Network (SEN) for online assessments, establish collective purchasing contracts, facilitate consolidation and improve services for data and technology, and to build capacity to assist educators in assessment, teaching, and learning.

c. The participating ISD's represent over half of the students in the state.

Bay-Arenac ISD	Genesee ISD	Jackson ISD	Shiawassee Regional ESD
Branch ISD	Gratiot-Isabella RESD	Lapeer ISD	St. Clair County RESA
Calhoun ISD	Hillsdale ISD	Midland County ESA	Tuscola ISD
Clare-Gladwin RESA	Ingham ISD	Oakland Schools	Wayne RESA
Clinton County RESD	Iosco RESA	Saginaw ISD	
Eaton ISD	Huron ISD	Sanilac ISD	